

# PSJ3

## Exhibit 31

**From:** Zollo, Steve [JANUS]  
**To:** Chupa, Kati [JANUS]  
**Sent:** 2/18/2000 1:51:24 PM  
**Subject:** FW: Purdue Frederick / J&J Co-promotion Meeting

Kati,

Can you pull together the data for this meeting.

Thanks,  
Steve

-----Original Message-----

**From:** Karmazin, Sharon [JANUS]  
**Sent:** Wednesday, February 16, 2000 10:26 AM  
**To:** Buckingham, John [JANUS]; Chupa, Kati [JANUS]; Eckhardt, Jim [JANUS]; Napiecek, Steve [JANUS]; Ferrari, Louis [OMP]; Johnson, John [OMP]; Kuntz, Ron [OMP]; Verheyen, Patrick [OMP]; Schwalm, Cynthia [JJCUS]; Zollo, Steve [JANUS]  
**Cc:** Hoffman, Debbie [OMP]; Torgersen, Ellie [OMP]; Whitlatch, Maria [JJCUS]; Cavallaro, Jann [OMP]; Maines, Christine [JANUS]; Rowley, Linda [JANUS]  
**Subject:** Purdue Frederick / J&J Co-promotion Meeting

Based on first availability for everyone, this meeting has been scheduled as detailed below.

**Subject: Purdue Frederick/J&J Co-promotion**

**Date: Friday, March 17**

**Time: 1 p.m. to 5 p.m.**

**Location: Conference Room A22**

**Janssen, Titusville**

Host: **Steve Zollo**

**Topics to be discussed:**

- Janssen current pain audience
- Ortho/McNeil current pain target audience
- Purdue analysis
- Co-promotion options with Purdue
- Next steps

Any conflict, please advise.

**Sharon Karmazin**

Phone: 609-730-2128

Fax: 609-730-2698

E-Mail: skarmaz@janus.jnj.com

-----Original Message-----

**From:** Karmazin, Sharon [JANUS]  
**Sent:** Friday, February 11, 2000 3:17 PM  
**To:** Hoffman, Debbie [OMP]; Maines, Christine [JANUS]; Rowley, Linda [JANUS]; Whitlatch, Maria [JJCUS]; Cavallaro, Jann [OMP]; Torgersen, Ellie [OMP]  
**Subject:** Purdue Frederick / J&J Co-promotion

I am trying to schedule a four hour meeting on the subject topic with the following attendees. The meeting could be held in Titusville.

Janssen Ortho J&J Corp.

J. Buckingham L. Ferrari C. Schwalm

K. Chupa J. Johnson

J. Eckhardt R. Kuntz

S. Napiecek P. Verheyen

Please let me know your supervisor's availability on the following dates:

Monday, February 28

Tuesday, February 29

Friday, March 17

Monday, March 20

Tuesday, March 21

Wednesday, March 22

Thursday, March 23

**Sharon Karmazin**

Phone: 609-730-2128

Fax: 609-730-2698

E-Mail: [skarmaz@janus.jnj.com](mailto:skarmaz@janus.jnj.com)